

# THE WINES OF WASHINGTON

**CUTTING  
EDGE**  
SELECTIONS

## WASHINGTON WINE MAP





# Andrew Will Winery

## Defining the Terroir of Washington State

*"I am not interested in the similarities of my wines but the differences. The different identities of our vineyards and varietals which explore the identity of Washington State as distinct from California or Bordeaux." **Chris Camarda, Owner & Winemaker***

*"[Chris Camarda] makes a bevy of incredible wines that will stand toe to toe with Bordeaux's 3-4+ times their going rates." - **Jeb Dunnick, The Wine Advocate***

*"...These single vineyard bottlings are amongst the most superb wines made in the US today and are built to age long and gracefully in the cellars and only reveal their entire complement of aromatic and flavor complexities in the fullness of time." **John Gilman, View From The Cellar***

Working out of a humble 60' by 10' winery, winemaker Chris Camarda launched Andrew Will Winery (Named after Chris's son Will and Nephew Andrew) with his inaugural 1989 vintage. He has spent the last two decades producing some of Washington's most well respected wines. Structured, elegant, and age worthy, they are a singular voice that has never adjusted in an attempt to chase scores or suit trends.

Although always a focus, Chris' attention to terroir has only intensified over time. Since 2001 he almost exclusively produces single vineyard blends as he feels this shows the terroir more clearly than a single varietal bottling. Currently he only sources from four vineyards that he feels provide the finest fruit: Champoux, Discovery, Two Blondes, and Ciel du Cheval.

All Andrew Will wines are treated more or less the same in the cellar; 25-35% new oak barrels, aged for around 21 months, followed by a year of aging in bottle. Production is around 4500 cases.







# Cadence

## Soaring High: From Boeing to the Vineyards of Red Mountain

*Washington's newest cult winery" – Richard Neill, Decanter*

*Ben Smith and Gaye McNutt continue their run of brilliant Bordeaux-inspired efforts from their tiny Seattle label. – Jon Bonné*

Ben Smith had a fantastic job as a flight control systems specialist for Boeing when he was introduced to the Boeing Wine Club, a group of brilliant people having fun making “garagiste” wine in what became an incubator for Washington’s young wine industry. Smith excelled at winemaking, winning the club’s top trophy a handful of times and in 1998, embarked on his new career.

All the grapes for Cadence come from Red Mountain, where Smith crafts Bordeaux-style blends that are vineyard-designated wines. His first vintage was made from the legendary Klipsun Vineyard and in the late 1990’s, he began sourcing grapes from the exceptional vineyards of Tapteil and Ciel du Cheval.

The style of Cadence tends to emulate the Left Bank, an area of Bordeaux that uses Cabernet Sauvignon, Cabernet Franc and Merlot. The emphasis on Cabernet Franc in Smith’s blends gives the wines a distinctive Old World feel, a style that tends to accentuate the aromas of sage that are typical of Red Mountain.

The precision of an engineer is at work at Cadence. The single vineyard wines from Red Mountain are balanced, yet powerful; tannic yet juicy. Energetic and built to age.





# Hedges Family Estate

## A Biodynamic Family Winery in the “Red Mountain Dust”

In 2015, Hedges Family Estate released the first Demeter-certified Biodynamic Cabernet Sauvignon from Washington State. This should have come as no surprise for anyone following the history, Hedges has always been a pioneer of Washington wine.

Hedges Family Estate was founded in 1987 as a brand for export to Sweden, but soon found customers stateside as well. The winery grew rapidly and by 1989 Hedges had purchased 50 acres in the Red Mountain District of Yakima Valley. At that time, there were only a few dozen wineries in the entire state of Washington.

It wasn't long before the awards starting coming in. Gold medals at Seattle wine festivals and wines that ranked in the Top 100 Wines in the World from Wine Spectator became routine for Hedges.

The Hedges family - a marriage of “a French mother and a cowboy father” - has a deep belief in the beauty and unique character of their terroir, which they call “the Red Mountain Dust.” This is frontier winemaking with traditional European style.

Born of a desire for the truest possible expression of their vineyard and a safe natural homestead on which their family could live, Hedges began an aggressive transition to Biodynamic agriculture 2008. Hedges has achieved the coveted Demeter Certification for Biodynamic Wine and are active proponents for this style of wine production.

Hedges Family Estate continues to be a leading winery in Washington State, pressing towards the future while staying firm rooted in family and the Red Mountain Dust.





# L'Ecole No 41

One of Walla Walla's Most Honored Wineries.

*"...what has been proven beyond a doubt is that anyone who values tradition, continuity, and a track record of excellence, will eventually find their way to L'Ecole's wines. A lot of wineries succeed at making a few barrels of something good in their first or second vintage. The real challenge is to make consistently fine wine, over many years and vintages, across a wide number of varietals and blends." –Paul Gregutt, Wine Enthusiast*

*"a great reference point for the State of Washington... stacked with quality and value. –Jeb Dunnuck.*

*"one of Walla Walla's flagships...making wines that represent the region, the wines that signify Walla Walla. –Patrick Comiskey, Wine & Spirits Magazine*

L'Ecole No 41 is a third generation family-owned, artisan winery located in the historic Frenchtown Schoolhouse depicted on the label. Founded in 1983, they were the third winery established in the Walla Walla Valley of Washington.

There focus is to produce ultra-premium, distinctive wines that reflect the unmistakable unique terroir of Walla Walla Valley. 100% of L'Ecole's wine is estate grown, each bottle is handcrafted with a commitment to quality in the vineyard and the winery.

Today L'Ecole is at the forefront of sustainable farming in the Walla Walla Valley, notably with the Estate Ferguson and Estate Seven Hills Vineyards, both of which are certified sustainable and certified Salmon Safe.

L'Ecole is one of the most honored wineries in Washington State and has garnered national and international accolades over the years for producing superior quality wines. Wine & Spirits Magazine has recognized L'Ecole as a Top Winery of the Year fourteen times.







# Leonetti Cellar

The Original Winery of the Walla Walla Valley.

*"Leonetti Cellar is unquestionably Washington state's finest Cabernet Sauvignon producer."*

*—Robert Parker, Wine Advocate*

Gary Figgins established the Walla Walla wine industry out of the back of a 1967 Chevy pickup truck in 1974. He planted a few hundred cuttings of bare root Cabernet Sauvignon on a small south-facing hillside; a mere acre-and-a-half of land. Figgins drew upon a lifetime of experimental basement fermentations to create quality wine. In 1977, Leonetti Cellar was founded, taking its name from Francesco and Rosa Leonetti, first-generation immigrants from Italy who first purchased the property in 1906.

For almost four decades, Leonetti Cellar has produced exceptional wines that set the standard for excellence in Washington State. These wines are firmly in the 'New World' style with rich overflowing fruit flavors, but the use of high elevation sites allow for balanced acidity.

Leonetti produces four estate wines: Merlot, Sangiovese, Cabernet Sauvignon, and a Reserve blend. The wines are bold and expressive but also balanced and structured. Although delicious on release, the wines age beautifully. All of the wines are aged in a mix of old and new French oak for 15-22 months and total production is around 5500 cases.

Leonetti Cellar is one of the most limited and allocated wineries in Washington. They are in high demand from the top restaurateurs around the world. Due to the long relationship between Leonetti and Cutting Edge Selections, we are proud to be able to offer small allocations of these wines in every vintage.





# Quilceda Creek

The Cult Icon of Washington State Cabernet Sauvignon

**“The Best Washington State Winery” - Robert Parker**

**“Best Washington State Winery” - the Michelin Guide Extraordinary Winery Awards**

*Rated a Perfect 100 points by Robert Parker! (SIX TIMES - FIVE TIMES since 2001.*

*98.9 points in the Wine Advocate! (Average Score since 2001)*

*Top Ten Wines of the World - Wine Spectator. (THREE TIMES in the last decade!)*

Since its founding in 1978, Quilceda Creek has earned constant critical acclaim and has become one of the most sought after wines in America.

Quilceda Creek has always been a small family operation. The wines are made in a state-of-the-art production facility in Snohomish, next door to the original family home where Alex and Jeannette Golitzin crushed their first grapes.

This is a wine that creates a sense of harmony with all of the elements seamlessly combining. This purity is found all of the world’s greatest wines and Quilceda Creek shows this quality in every vintage. Like other great wines, this wine is enjoyable upon release but shows its true greatest after a little time in the cellar.

The winery operates like a Bordeaux estate with the production concentrating its resources on one flagship wine. This wine is their 100% Cabernet Sauvignon.

Other grape varieties and younger Cabernet vines are used for the CVR, a value-priced bottling designed for near-term consumption.





# Revelry Vintners

## Value, Honesty, and Pleasure from Columbia Valley

In 2005, only two years out of college, Jared Burns founded Revelry Vintners with the objective of creating high quality Columbia Valley wines that were as good or better than those being offered at higher prices.

Since that time, the winery has dramatically expanded its' offerings and experimented with new formats. Each wine in the Revelry lineup today is a pure representation of its Columbia Valley origins, from the single vineyard Aerials Series to the Columbia Valley Collection where it all began.

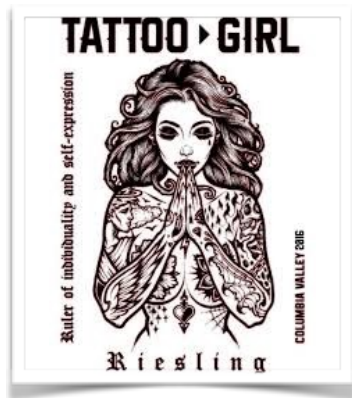
Through all this they retain one simple goal - to provide the finest wines possible whether the wine costs "fifteen bucks or fifty."

In 2018, Revelry moved from an old production facility near the airport to a large modern winery and tasting room just outside of Walla Walla. At this location, Jared blends traditional winemaking with modern technology,

Individually, the wines are very different, yet they all share the common qualities of balance, moderate structure, and dynamic flavor.







# Tattoo Girl by William Weaver

## Washington Wines with a Focus on Millennials

William and Jean Weaver became fascinated by the “mystery and science behind winemaking” during a trip to Italy. It was this interest that would inspire Jean to create the William Weaver brand. Jean partnered with winemaker Frederique “Frenchie” Leiritz and scoured the state of Washington seeking the grapes for their new endeavor.

Jean and French were targeting the warmest place that made highly rated wines and so they decided on an area in the Columbia Valley known as the Walhluke Slope, named after a Native American word for “watering place.”

In their travels together they found more than a land to grow grapes. Jean and Frenchie found a strategy for their new winery. William Weaver Wine would make wines for the growing Millennial generation.

Kim Williams describes the focus of William Weaver Wines. “Millennials are a segment of the population driving the increase in wine sales nationwide, making a large impact on the industry. They are a unique consumer group who value authenticity. We wanted to create a new brand of wine that would deliver a memorable consumer experience and knowing that our wines were going to be priced to compete against some of the more established brands, we knew we needed to do something that would make our wines stand out from the crowd ... Original art on our labels seemed like a great way to be authentic and connect with consumers.”





# Woodward Canyon Winery

Distinctive, Old-World Inspired Wines with Deep Washington Roots

Woodward Canyon Winery was established in 1981 by Rick Small and wife, Darcey Fugman-Small. The winery was named for the canyon where Rick's family farmed for multiple generations and where the Woodward Canyon Estate Vineyard is now located.

Woodward Canyon was the second winery in the Walla Walla Valley, and the Smalls were instrumental in the process of obtaining federal approval of the Walla Walla Valley Appellation in 1984.

Rick planted the first of forty-one acres of the Woodward Canyon Estate Vineyard in 1976 on his family's dryland wheat ranch. The hillside vineyard now includes Cabernet Sauvignon, Merlot, Cabernet Franc, Sauvignon Blanc and Chardonnay as well as several Italian and Rhone varieties.

The Smalls are also experimenting with organic and bio-dynamic farming practices and the Estate Vineyard is Certified Salmon Safe. Woodward Canyon also sources fruit from a small number of esteemed vineyards. From the outset, it was determined that quality would take precedence over quantity.

Woodward Canyon has a strong belief that the quality of the wine starts in the vineyards; grape-growing and winemaking after all, are still agriculture.

In the last four decades, Woodward Canyon has built a reputation for consistently producing premium, age-worthy Cabernet Sauvignon and Bordeaux-style blends.

